



entent
energizing the trans-european network

Entent

19 juni 2025



A little about Entent

September 2023:

idea Entent is born

April 2, 2024:

Entent founded by fam. Caransa and Hyvolt

2 May 2025:

signing partnership agreement with Park your Truck (100+ locations)

2 July 2025:

opening of our first charging plaza in Rotterdam

3rd week of October:

opening of 24 e-truck spots charging station Woerden



CARANSA GROEP
SINDS 1950



HYVOLT

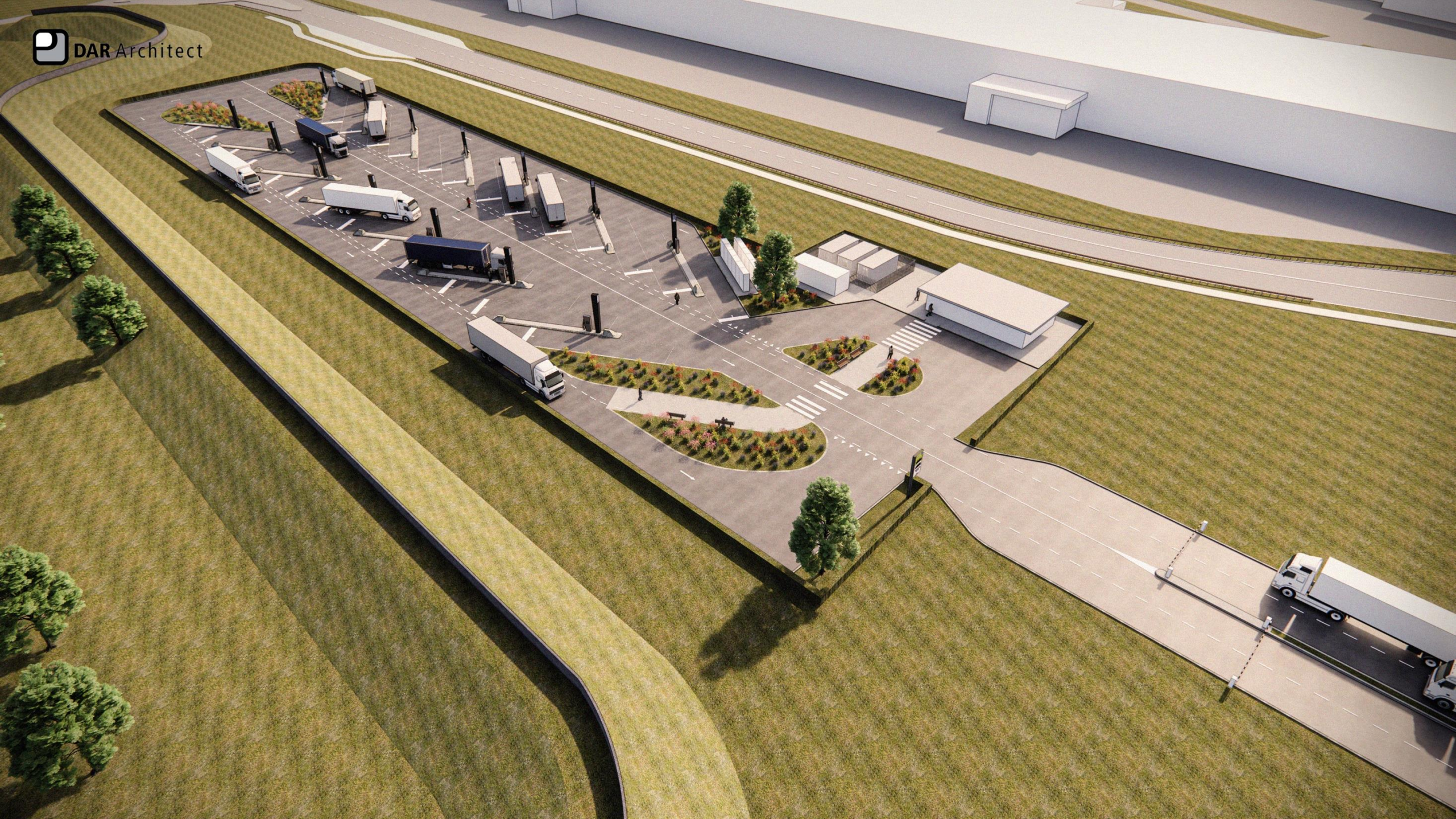
NEW ENERGIES

- Approx. 50 mw of solar parks
- Refurb Battery
- HBE company
- 1 hydrogen station
- Multiple CPO companies
- 30 MW installed capacity of batteries



The result of this combination?

- A company that is built to compete in the market for a long time, not for an exit in a few years
- Long-term vision
- A lot of entrepreneurship
- Two teams of people we can use
- Sufficient existing cash flow to grow with
- A company with knowledge of real estate, large grid connections, mobility, energy, logistics and retail.



Our strategy

- We develop as much as possible with partners
- We make use of existing overcapacity
- We try to link as much direct line as possible with sustainable energy
- We are not a tenant on a site but the insurance for the grid capacity
- We know what our customer will need in the upcoming years
- Slightly ahead of the market but certainly not deploying stations without reason
- mainly focus on the energy side instead of the retail side
- Opex and Capex advantage by using overcapacity

What do we not do?

- Large structures such as Cannopy's, catering etc.
- Retail in the form of food etc.
- Become a Hardware manufacturer
- "Buy market share"
- Focus on B to C

What do we do?

- A lot of collaboration (80% of the locations we do with a partner)
- Development together with strong partners
- Building a good reservation system
- Building where the customer needs are
- Integration of Battery Systems
- "Just do it" mentality
- Focusing on the core points "a decent price, maximum uptime, appropriate power output and simple customer experience"

Location sourcing

Location requirements:

- Minimum 2 mw of grid available at the location
- 3,000-10,000 square meters
- Within 3 km of the main road or downtown
- Contract of at least 25 years

Our locations

1. Future based locations:

Locations that are exclusively defined by Europe and that can be developed at our own pace.

2. Strategic Locations:

Locations near the seaports, airports, major logistics hotspots or in/against the major cities.

3. Guarantee Locations:

Locations with a purchase guarantee

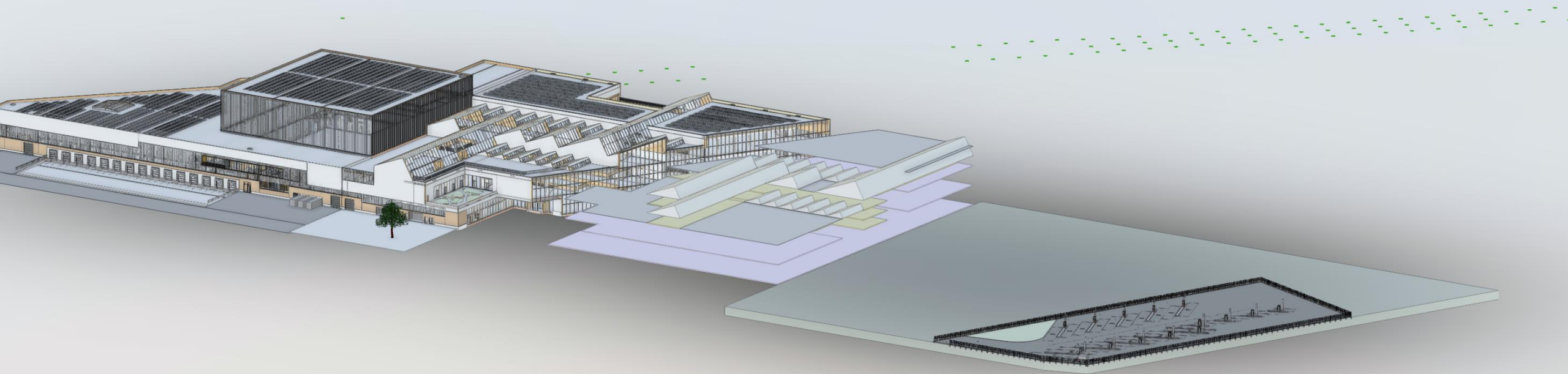
Focus Countries

Phase 1:

Netherlands
Belgium
Germany
Switzerland
Austria
France
Luxembourg
UK
Nordics
Poland

Phase 2:

Spain
Italy
Hungary
Czech Republic





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Our culture

- NR1: we are not a corporate, the family culture always comes first!
- Many old entrepreneurs combined with young people
- Synergy builds a business, overhead kills it.
- Go exploring!

Operatie

- CPMS Software in SAAS model
- EMS in SAAS model
- MSP via Berkman
- In-house customer service
- Next level with AI, new forms of Payment and loyalty



Hardware choice

- Basically 4 fixed charging station suppliers
- 3 Basic Battery Suppliers
- Mix of overnight, 400 kw and megawatt charging
- The basis for the location is 400 kw output per plug, overnight charging in Germany.
- The first tests with megawatt charging will be carried out by the end of 2025
- Locations must be easily scalable.
- Criteria: scalable, nice interface, size mothercompany and "a nice relationship"



Photo credit:
AMPS



Photo credit:
Kempower



Photo credit:
ABB e-mobility



Photo credit:
Huawei

Our next step

- At least 22 locations open before the end of 2027
- Further development of our energy management system in combination with our reservation platform
- All desired areas secured in terms of locations
- Growing the organization to about 15-20 people
- Use the back office to offer "powered by Entent" to third parties as well
- Soon press release about our new shareholder

Rotterdam 's-Gravenweg

Directly along the A16 at the
Kralingse zoom
In the zero emission zone
3 truck loading bays
7 vans of charging stations



Woerden

24 truck loading slots
4 vans charging stations
10 mw grid station
4 MWh battery
Directly along the A12





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